



Enterprise Europe Yorkshire

Offshore Wind

Yorkshire and Humber Catalogue 2010

Offshore Wind

Yorkshire and Humber company profiles

“Yorkshire is a powerful destination brand, known for being **straight talking, warm and welcoming.**”

“A region that is big, beautiful and extraordinarily diverse - steeped in history and tradition yet also **vibrant and dynamic.**”

The Yorkshire and Humber’s capacity as a region across a breadth of disciplines, along with the regions geography, ideally positions Yorkshire and Humber companies for current and future developments taking place off our coast.

With the fourth largest port complex in Northern Europe and the busiest in the UK, Yorkshire’s Humber ports of Goole, Grimsby, Hull and Immingham handle over 40,000 shipping movements and in excess of 92 million tonnes every year.

Yorkshire and Humber currently have a number of companies working on projects in the renewable energy sector, including wind turbine tower fabrication, maintenance of onshore & offshore wind turbines, wind turbine gearbox repair, dockside ‘load out’ and onshore wind farm development.

These companies are keen to explore opportunities to establish joint venture partnerships to undertake collaborative activity. Pooling together knowledge, experience and capacity along with drive and business acumen to take on opportunities that are planned and currently taking place.

The company profiles represented within this catalogue are not a definitive list of the capacity of the Yorkshire and Humber region. The profiles represent a cross section of companies who are either currently active or who are making significant steps towards engaging with the vast opportunities that are being presented by current and future developments within offshore wind.

If companies are not represented within this catalogue that you would like to pursue a collaborative activity with, please contact either Thomas Christoffer Anderson (your local Enterprise Europe contact) or Tim Barraclough (Enterprise Europe Yorkshire)

Thoms Christoffer Anderson

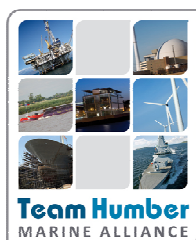
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Business Support on Your Doorstep

Supported by



The Region's
Development Agency

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Business Co-operation Profile

TB-YH-002

SUMMARY

This Trade Association is made up of over 70 companies based in the region. Their comprehensive knowledge and experience in all areas of marine engineering making the organisation THMA perfectly placed to provide business development support for marine focused SME's in the Humber region.

Based in the fourth largest port complex in Northern Europe and the busiest in the UK, the Humber ports of Goole, Grimsby, Hull and Immingham handle over 40,000 shipping movements and in excess of 92 million tonnes every year. This port cluster is ideally located to support the construction and continuing operations & maintenance of current and future North Sea wind farms.

COMPANY INFORMATION

Established: 1994

Turnover: 2 - 10 million €

No. of employees: 1 - 9

Transnational experience: Yes, 50% or more

Products and services

- Facilitating collaborative activity for regional companies seeking to develop business in the Renewable energy sector.
- Established legal framework to support collaborative working partnerships.
- Ability to support inward investment opportunities and assist international businesses seeking to locate in the Humber region.
- Business development support to member companies.

Contact languages

English

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Transport/Logistics offered

Subcontracting/Outsourcing offered

Full description

The Trade Association is made up of over 70 companies based in the region. Their comprehensive knowledge and experience in all areas of marine engineering makes the organisation perfectly placed to provide business development support for marine focused SME's in the Humber region.

Based in the fourth largest port complex in Northern Europe and the busiest in the UK, the Humber ports of Goole, Grimsby, Hull and Immingham handle over 40,000 shipping movements and in excess of 92 million tonnes every year. This port cluster is ideally located to support the construction and continuing operations & maintenance of current and future North Sea wind farms.

The Association offers strong capabilities in a wide range of sectors, including commercial shipping, inland waterways, nuclear, offshore and renewable energy.

The members of the alliance work both independently and in collaborative groups. This gives their clients the ability to create bespoke supply networks exactly to their specification, using the best suppliers for their projects.

When the members of the alliance collaborate they use a framework that binds them into a single entity. This allows clients to work with multiple suppliers under one collective contract, reducing the time and management costs associated with larger traditional supply chains.

Combining the specialist skills of companies with different areas of expertise enables association members to offer extremely high quality, responsive and integrated products and services.

Main advantages

- Facilitating collaborative activity for regional companies seeking to develop business in the Renewable energy sector.
- Established legal framework to support collaborative working partnerships.
- Ability to support inward investment opportunities and assist international businesses seeking to locate in the Humber region.
- Business development support to member companies.

PARTNER SOUGHT

Transnational experience: Preferred

Type of partner sought

Company

Other: Wind Energy Association/ Government Agency



Activities of partner

Manufacturing

Services

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

The Association is looking to work with an equivalent organisation seeking to develop collaborative activity. The association is happy to act as a first point of contact to EU/ North American based companies looking to locate in the region and can provide access to regional and national level government support.

Business Co-operation Profile

TB-YH-003

SUMMARY

This Yorkshire SME provides a wide ranging but specialist service in hydraulic and pneumatic systems. We employ a vastly experienced team of engineers and technicians with the ability to produce and maintain all aspects of marine and industrial hydraulic systems.

COMPANY INFORMATION

Established: 1985

Turnover: Up to 2 million €

No. of employees: 10 - 49

Transnational experience: Yes, 10% - 49%

Products and services

The Company has vast experience in servicing and repairing all types of marine and industrial hydraulic machinery including steering gear, winches, davits, cranes, engine controls, cargo pump systems, factory conveyor systems, processing machinery and pipe installation. We also have the expertise to design and manufacture HYDRAULIC SYSTEMS and POWER PACKS to customer specification.

Contact languages

English

Quality standards

ISO9000

CO-OPERATION SOUGHT

Joint Venture

Type of co-operation

Trade services offered

Trade services required

Transport/Logistics offered

Transport/Logistics required

Subcontracting/Outsourcing required

Full description

We offer a comprehensive hydraulic/pneumatic service which includes fault finding, repairing, upgrading, servicing and modernising. Our specialised team is available to provide high quality back up services anywhere in the world. Our services include inspection for survey work, consultancy investigation and reporting on machinery and systems oil analysis.

Main advantages

Established in 1985 the company has been trading nationally and internationally for almost 25 years. The company diversified 10 years ago when it set up a sister to supply HYDRAULIC COMPONENTS. The company has a small team of 11 employees consisting of 6 engineers, 3 sales and parts personnel, 2 office administrators. The company specialise in Hydraulic systems and hydraulic powered equipment. The company prides itself on its Marine expertise involving Maintenance, Servicing, Diagnosing and Rectifying Faults, Installations and Upgrading systems and equipment.

The company has the capability to design, assemble and install complete Hydraulic packages and is proud of its Bespoke System which are tailored to its customers needs.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

10 - 49

50 - 249

249 or more

Role of partner

Collaboration on engineering projects within the offshore and renewable energy sectors

Business Co-operation Profile

TB-YH-004

SUMMARY

A multinational North East Lincolnshire based company is seeking partnerships with companies who are active within the area of offshore Wind Power. The company provides innovative, bespoke life saving equipment within the sector of marine and industrial safety.

COMPANY INFORMATION

Established: 1873

Turnover: 10 - 50 million €

No. of employees: 250 or more

Transnational experience: Yes, 10% - 49%

Products and services

The company background is in supplying & servicing life saving equipment & lifting equipment to customers involved in both marine & industrial markets

The company's main business areas are:

- Marine safety
- Lifting and inspection
- Ropes and rigging
- Fire fighting
- Safety work wear
- Height safety
- Marine servicing, inspection, testing and certification
- Offshore inspection, testing and certificate

Contact languages

English

Quality standards

ISO9000

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Subcontracting/Outsourcing offered

Full description

A UK Multinational Marine Safety, Lifting and Inspection Company is seeking a joint venture with Danish companies who are active within the operation and maintenance of the Offshore Wind Power sector.

The company has a proud history of providing vital services and bespoke life saving equipment. With the experience and expertise of our dedicated workforce, we are passionate about the quality, innovation and excellence of our service in all sectors of Marine and Industrial Safety.

Today we are the leading Safety and Work wear company in the Industrial, Marine and Offshore Oil & Gas markets. Our Lifting, Inspection and Testing division has seen substantial growth. We are absolutely committed to ensuring the safety of people exposed to hostile environments - through the manufacture, supply and through-life servicing of our diverse range of critical safety equipment.

The company seeks to strengthen both its partner organisation and its own position within the sector, through the pooling of expertise and knowledge (sector specific and geographical). Positioning both organisations to take advantage of current and future opportunities with the Offshore Wind Sector.

Main advantages

The company are the leading Safety and Work wear company in the Industrial, Marine and Offshore Oil & Gas markets. The companies Lifting, Inspection and Testing division has seen substantial growth, being absolutely committed to ensuring the safety of people exposed to hostile environments - through the manufacture, supply and through-life servicing of a diverse range of critical safety equipment.

Operating on a national and global basis.

PARTNER SOUGHT

Transnational experience:

Type of partner sought

Company

Activities of partner

Services

Trade

No. of employees

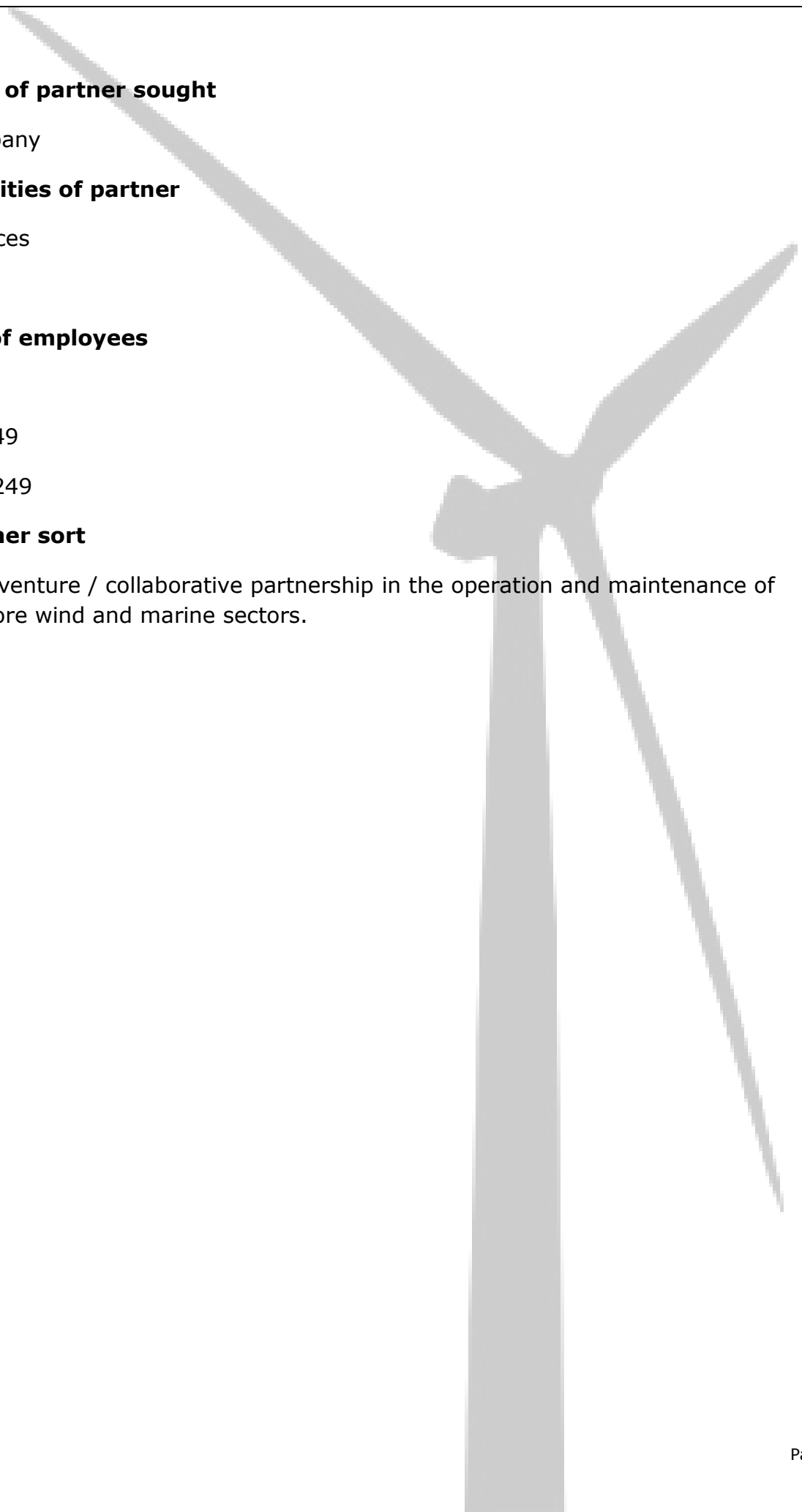
1 - 9

10 - 49

50 - 249

Partner sort

Joint venture / collaborative partnership in the operation and maintenance of offshore wind and marine sectors.



Business Co-operation Profile

TB-YH-005

SUMMARY

A multinational UK Yorkshire based contract manufacturing specialist in the metal sector, with dockside load out facilities, is seeking a partnership with companies who are active within the Offshore Wind Power sector in Denmark.

COMPANY INFORMATION

Established: 1995

Turnover: 10 - 50 million €

No. of employees: 50 - 249

Transnational experience: Yes, 10% - 49%

Products and services

Using state-of-the-art technology, including laser and waterjet cutting, manual & robotic press braking, manual & robotic welding and CNC machining, this company works with some of the highest quality steel materials on the market including quenched and tempered High Strength Steel, Wear Resistant Steels Offshore Grades.

The company operates from 129,000 sq ft of manufacturing space employing more than 200 skilled staff.

The company has experience in a number of sectors and in particular offshore oil, gas and renewable energy sector, supplying plate beams, decking, hand rails and boat landing decks for offshore platforms.

Contact languages

English

French

German

Quality standards

ISO9000

Other: Quality Management - BS EN ISO 9001:2008 Accredited Investors in People Accredited to EEMUA - specification for offshore structures. BSEN 15614-1 Norsok M101 Bombardier SEAP Approved BAE Quality Approved Lockheed Martin Quality Approved Rheinmetall Quality Approved TL Approval

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Subcontracting/Outsourcing offered

Full description

A multinational Yorkshire based contract manufacturing specialist in the metal sector, with dockside load out facilities, is seeking a partnership with companies who are active within the Offshore Wind Power sector.

The company seeks to increase and strengthen both its and its partner organisation position within the sector, through the pooling of expertise, knowledge (sector specific and geographical) and complimentary services.

Positioning both organisations to take advantage of current and future opportunities within the Offshore Wind Sector.

The company's' core processes include Laser cutting & Waterjet cutting up to 20m long, Robotic & Manual CNC Forming up to 7.2m long, Profiling, CNC Machining, Manual & Robotic Welding, Faro Arm inspection, Assembly & Surface Treatment.

A key supplier to a number of sectors including: Defence, Renewable Energy, Offshore, Rail, Construction, Recycling and General Engineering.

The company works with many OEMs such as Caterpillar, Bombardier, Dennis Eagle, Bifab (Vetco Gray) and BAE Systems, producing high volume work, supplying laser cut pressed, machined and fabricated components. Our wide range of facilities ensures that we are also competitive in the SME sector, where we handle general engineering projects.

The company supplies laser cut steel and aluminum and waterjet profiles up to 200mm in thickness on our 20m long beds.

The company supplies and fabricates simple brackets through to large complex structures, as well as bend and machine ultra high hard steel and alloys on our range of modern CNC machining centres.

The company has a vast experience in supplying plate beams, decking, hand rails and boat landing decks for offshore platforms.



Main advantages

Currently active in the Offshore Sector, with state of the art machinery and an excellent blue chip customer base. Excellent relationships with steel mills and using Six Sigma Techniques.

PARTNER SOUGHT

Transnational experience: Preferred

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

Collaboration on engineering projects within the offshore and renewable energy sectors

TO-TB-YH-006

Innovative Robotic Press Brake & Bevel Laser Technology

Abstract

A multinational Yorkshire based manufacturing specialist in the metal sector has developed an Innovative combination of Robotic CNC Press Brake System and Bevel Laser capable of pressing up to 7.3 m parts up to 20m long x 3.2m wide x 25mm in size.

Partner's sort who can make use of unique manufacturing capability for joint development of products

Description

ROBOTIC PRESS BRAKE

The press has a 640 kg Robot attached which enables the press cell to be fully automatic with self loading and palletisation.

The angle sensors enables the press to monitor and maintain the angles to within 0.5 degrees whatever the plate thickness variation is, including quenched and tempered high strength steel.

The robot cell has two loading beds to ensure continuous pressing and it has off line programming to ensure continuous production. The Robot can pick parts up and place them within the press with a tolerance of +/- 0.5 so that the backstops are not required if necessary, the back stops have sensors which signals the robot that it is in the correct position when they are in use.

The combination of the angle sensor and the accuracy of the robot enables us to run the cell fully automatic with the confidence of conforming parts being produced.

BEVEL LASER

The Bevel laser is capable of cutting both chambers and weld preps of up to +/-50 degrees. Including the Bevel, our eight laser cutting systems have a capacity in excess of 1,100 hours per week. Our wide range of industry leading laser machines means the company is capable of handling all sizes and types of job, from carbon steels to aluminium, working 24 hours a day, seven days a week.

Innovation and advantages

The combination of the Robotic Press Brake and Messer Bevel Laser is an innovation and unparalleled anywhere in the world. With enhanced tolerances, increased speed of production and largest bed of its kind, it has the upperhand in cost savings, processing, production time and technology.

ROBOTIC PRESS BRAKE

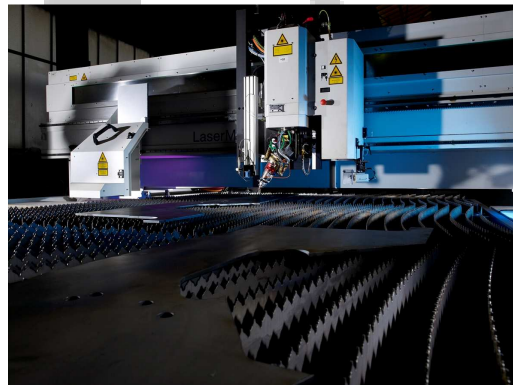
The process can be used for mass repetitive production and offers reduced production costs as it is the company requested a bespoke Robotic Press Brake to meet the demand in the market.

There is no competition for the company when bending metal materials (including armoured steel) as the speed and lengths cannot be met anywhere else in the world.

The Robotic Press Brake has enhanced tolerances as opposed to a standard CNC Press Brake which relies heavily on manual configuration, this allows the company to reduce manual labour by being fully automatic with self loading and palletisation.

BEVEL LASER

Improving efficiency and productivity - reducing costs and lead times for our customers. This machine can cut parts up to 20m long x 3.2m wide x 25mm thick. There is no other manufacturer in the UK who can offer this service which has allowed the company to meet more specific bespoke demands by their customers.



State of development: Already on the market

Intellectual Property Rights: None

Technology keywords

Erosion, Removal (spark erosion, flame cutting, laser/plasma cutting, electrochemical erosion, waterjet cutting)

Forming (rolling, forging, pressing, drawing)

Machining (turning, drilling, moulding, milling, planning, cutting)

Surface treatment (painting, galvano, polishing, CVD, PVD)

Market keywords

Industrial measurement and sensing equipment

Machine tools, other metal working equipment (excluding numeric control)

Robotics

Collaboration details

License agreements

Joint venture agreement

Joint further development

Testing of new applications

Adoptions to specific needs

Transfer of knowledge in new raw materials

Change in currently used technologies

Assembly

Engineering

Quality control

Comments

- Type of partner sought: OEM's

- Preferred area of activity of the partner: Renewable Energy, Offshore, Oil and Gas, Defence

- Task to be performed: Joint design and development work.

Profile owner: Industry , 50 - 249 employees

Profile Origin: None

Business Co-operation Profile

TB-YH-007

SUMMARY

A Grimsby, North East Lincolnshire based company providing complete solutions for operations and maintenance bases, situated on Grimsby docks with close proximity to offshore developments, with ample quayside space and moorings is seeking a partnership with a Danish company looking to be situated in close proximity to current and future offshore wind farm developments.

COMPANY INFORMATION

Established: 1992

Turnover: 2 - 10 million €

No. of employees: 10 - 49

Transnational experience: Yes, 50% or more

Products and services

The company business activities include:

- The provision of quayside space and moorings
- Boat supply & services
- Bunkers, power, water and storage
- Slipways (800 tonnes capacity)
- Marine engineering
- Construction and repair
- Naval architects
- Shipwrights
- Painting
- Fish Market

Contact languages

English

Quality standards

ISO9000

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Transport/Logistics offered

Subcontracting/Outsourcing offered

Full description

A North East Lincolnshire based company providing complete solutions for operations and maintenance bases, situated on Grimsby docks with close proximity to offshore developments, with ample quayside space and moorings is seeking a partnership with a Danish company looking to be situated in close proximity to current and future offshore wind farm developments.

The company has established a unique partnership with Iceland, Faroe and Norway. This special relationship, developed over many years, ensures expertise in handling substantial quantities of containerised fish. Building on an excellent geographic location with easy marine access to the planned Rounds 2 & 3 offshore wind sites the company has already established strong working partnerships with multi-national wind energy developers and manufacturers.

Through the collaboration the organisations will be ideally positioned (geographically and expertise) to provide a complete operation and maintenance services and facilities to current and future opportunities that are currently taking place off the East coast of the United Kingdom.

Main advantages

- Extensive knowledge and experience relating to the offshore wind industry
- Excellent dock location and support facilities
- Cluster of Renewable energy developers and manufacturers
- Extensive international trade experience and collaborative experience.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

Joint/ Collaborative venture with Danish companies operating in the offshore wind sector and with need for dockside space and services.



Business Co-operation Profile

TB-YH-008

SUMMARY

A Yorkshire & Humber based 'access and maintenance' company providing national services to the onshore and offshore wind turbine industry seeks Danish companies who are active in the operation and maintenance of wind turbines.

COMPANY INFORMATION

Established: 1992

Turnover: Up to 2 million €

No. of employees: 1 - 9

Transnational experience: Yes, 0% - 9%

Products and services

The company provides cost effective, time saving, safe and flexible access systems providing comprehensive access to wind turbine structures (internal and external) to carry out inspections, repairs and general maintenance.

Contact languages

English

Quality standards

member of Safer Contractor.

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Subcontracting/Outsourcing offered

Full description

A Yorkshire & Humber based 'access and maintenance' company providing national services to the onshore and offshore wind turbine industry providing cost effective, safe and flexible access systems enabling inspections, repairs and general maintenance to be undertaken.

The company is seeking collaborative activity with Danish companies currently involved in the maintenance of Offshore and Onshore Wind Turbines. Through the

partnership the organisations will be ideally positioned (geographically and expertise) to provide cost effective access and maintenance solutions in close proximity to current and future opportunities that are currently taking place off the East coast of the United Kingdom.

Main advantages

A provider of Access solutions to the UK market for over 30 years with extensive international commercial experience.

Currently active within the onshore and offshore sector with an existing team of maintenance engineers offering cost effective and flexible access solutions.

Over 30yrs experience in suspended access solutions

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

Joint venture / collaborative partnership within the offshore and onshore Operations and Maintenance.

Business Co-operation Profile

TB-YH-009

SUMMARY

North East Lincolnshire based company specialising in providing marine solutions to offshore wind farms. The company owns a support vessel and has extensive experience providing practical consultancy/ support on Round 1 offshore wind farm projects. The company has a wealth of local contacts and has extensive international business experience.

COMPANY INFORMATION

Established: 2007

Turnover: 2 - 10 million €

No. of employees: 1 - 9

Transnational experience: Yes, 10% - 49%

Products and services

The company has a base at Grimsby docks and is able to supply/ source a full range of vessel/ workforce support services. Services include:

- Vessel charter
- Consultancy
- Procurement
- Skilled labour supply

Contact languages

Danish

English

Quality standards

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Franchise offered

Transport/Logistics offered

Subcontracting/Outsourcing offered

Full description

North East Lincolnshire based company specializing in providing marine solutions to offshore wind farms. The company owns a support vessel and has extensive experience providing practical consultancy/ support on Round 1 offshore wind farm projects. The company has a wealth of local contacts and has extensive international business experience.

The company has a combined experience of over 30 years in the Humber regions marine industry. In addition the company principle acts as the Danish consulate for Grimsby and as such is comfortable working with Danish business.

Main advantages

- Owner & Operator of dedicated wind power support vessel.
- 30 years international and marine business experience.
- Strong work ethic and commitment to meeting tight deadlines.
- Strong international links with an emphasis on Denmark.
- Danish consulate services for employees and businesses investing in the region.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

1 - 9

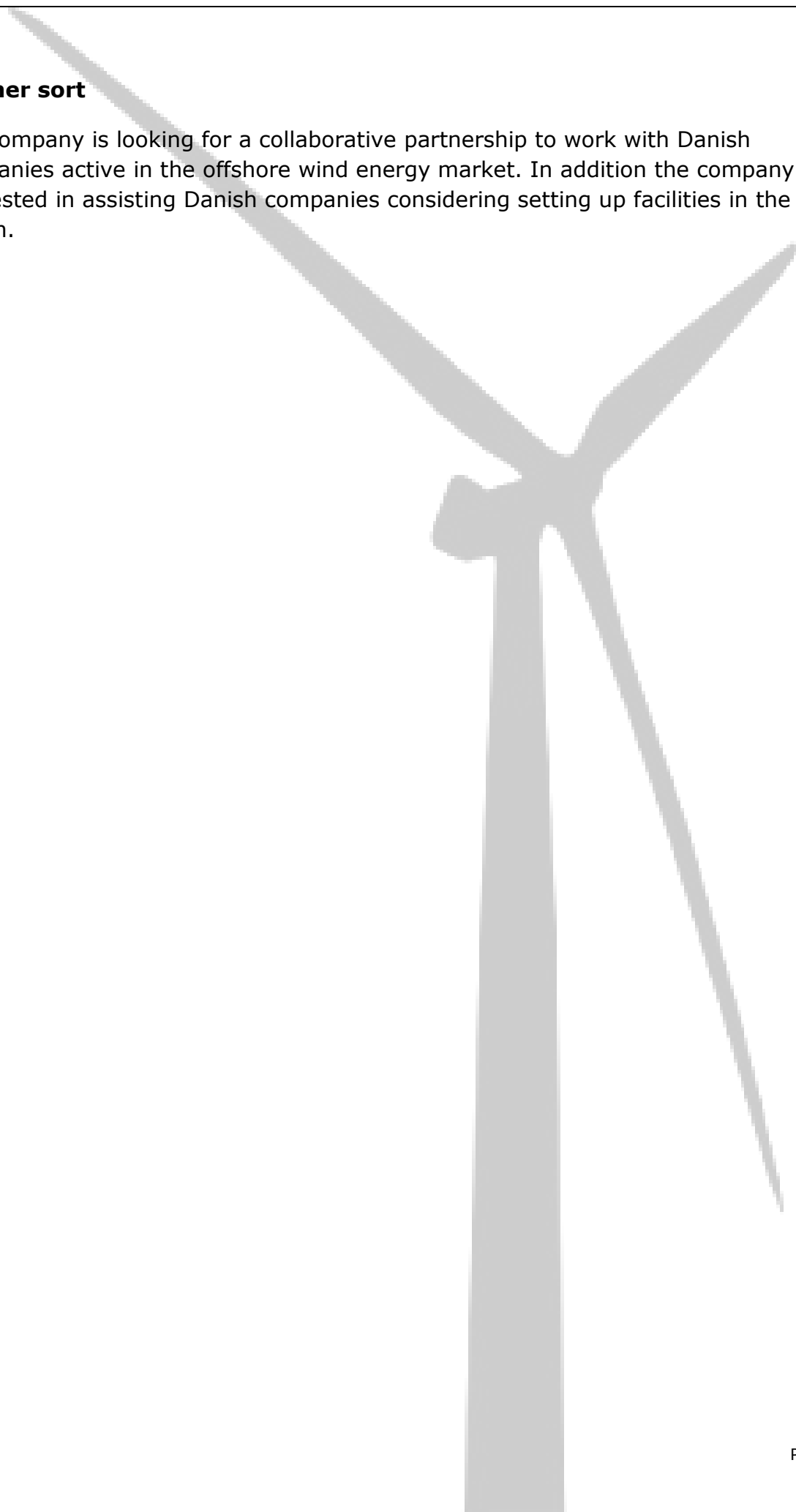
10 - 49

50 - 249

249 or more

Partner sort

The company is looking for a collaborative partnership to work with Danish companies active in the offshore wind energy market. In addition the company is interested in assisting Danish companies considering setting up facilities in the region.



Business Co-operation Profile

TB-YH-010

SUMMARY

A Yorkshire based multinational company focusing on the development, management and delivery of information and procedural documentation. Providing integrated, cost effective services, assisting in improving asset management and day-to-day organisational control.

The company seeks a Danish organization to work collaboratively, providing effective maintenance management systems for the management of health and safety, environmental protection and continuous production.

COMPANY INFORMATION

Established: 1963

Turnover: 2 - 10 million €

No. of employees: 50 - 249

Transnational experience: Yes, 10% - 49%

Products and services

The company has the experience and capacity to manage a integrated maintenance management service for planned and unplanned activities. This includes:

- Preventative maintenance planning.
- Maintenance schedule management.
- Resource profiling.
- Equipment hierarchy builds.
- Modification workpack closeout.
- Resource optimization.
- Maintenance reviews.

Contact languages

English

Quality standards

Accredited to ISO9001:2008

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Full description

A Yorkshire based multinational company focusing on the development, management and delivery of information and procedural documentation is seeking a Danish organisation providing operation and maintenance services within the Offshore Wind Power sector. Through the collaboration the organisation will be ideally positioned (geographically and expertise) to provide a complete maintenance management solution for current and future opportunities that are currently taking place off the East coast of the United Kingdom.

Main advantages

15 years experience in delivering maintenance management support and consultancy services throughout the North Sea.

We have formed and worked within many joint venture partnerships to deliver turnkey projects.

PARTNER SOUGHT

Transnational experience:

Type of partner sought

Company

Activities of partner

Services

Trade

Manufacturing

No. of employees

Partner sort

We are looking for joint venture / collaborative partnership with the operational maintenance and construction of Offshore Wind farms.

Business Co-operation Profile

TB-YH-011

SUMMARY

A Yorkshire multinational based company providing a complete solution for the movement and installation of 'Out of Gauge' abnormal loads and projects, situated near to docks of the Humber estuary, with deep water berths.

The company is seeking a collaborative partnership with a Danish company current involved in the construction, installation and maintenance of Offshore Wind Turbines.

COMPANY INFORMATION

Established: 1984

Turnover: More than 50 million €

No. of employees: 50 - 249

Transnational experience: Yes, 10% - 49%

Products and services

The company business activities include:

- Specialist installation services/ Crane Hire/ Permits / Route Surveys/ Insurance / Customs
- Abnormal Loads/ Construction Equipment Logistics/ Project Forwarding/ / General Freight Forwarding
- Multi modal transportation: Road/ Ship & Barge Chartering/ Air Freight/ Container movements
- Warehousing & Storage

Contact languages

Chinese

Czech

Danish

Dutch

English

Finnish

French

German

Italian

Latvian

Norwegian

Polish

Romanian

Spanish

Swedish

Quality standards

ISO9000

ecoaudit

ISO 14001 2004

ISO9002 FPAL

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Transport/Logistics offered

Reciprocal production

Subcontracting/Outsourcing offered

Full description

A Yorkshire multinational based company providing a complete solution for the movement and installation of 'Out of Gauge' abnormal loads and projects, situated near to docks of the Humber estuary, with deep water berths.

The company is seeking a collaborative partnership with a Danish company current involved in the construction, installation and maintenance of Offshore Wind Turbines.

As a leading logistics provider we are looking for suppliers of specialist load carrying equipment in the Abnormal Load, out of gauge, heavy lift business and transport/shipping who can demonstrate an expertise and high level of care and attention to the client and their needs, providing solutions whilst mitigating cost at all times.

The company business activities include:

- Specialist installation services/ Crane Hire/ Permits / Route Surveys/ Insurance / Customs
- Abnormal Loads/ Construction Equipment Logistics/ Project Forwarding/ / General Freight Forwarding
- Multi modal transportation: Road/ Ship & Barge Chartering/ Air Freight/ Container movements
- Warehousing & Storage

Main advantages

- We are Niche market forwarder specializing in Supply Chain Management for the Construction Industry.
- We are a non-asset based company, which provides us with a complete freedom of choice and allows greater flexibility and reduced overheads, reflected in the prices and service.
- In 2007 we managed €100m turnover of which 60% was Construction related business.
- Over the last two years this has declined due to the global economic crisis especially in the construction sector. · The remaining 40% of our business is being supported by the growth in new business sectors of Nuclear Power and Renewable energy sectors.
- We have offices in the UK, Belgium, NL, Finland, Germany, Italy, and Romania, Hong Kong and Singapore we are able to source and manage issues at a local level and in all languages.

PARTNER SOUGHT

Transnational experience: Required

Type of partner sought

Company

Activities of partner

Services

Trade

Manufacturing

No. of employees

50 - 249

249 or more

Partner sort

As a leading logistics provider we are looking for a joint venture with suppliers of specialist load carrying equipment in the Abnormal Load, out of gauge, heavy lift business and transport/shipping who can demonstrate an expertise and high level of care and attention to the client and their needs, providing solutions whilst mitigating cost at all times.

Business Co-operation Profile

TB-YH-012

SUMMARY

Yorkshire SME specializing in manufacture, supply, repair, maintenance, installation and examination and testing of lifting equipment. Suppliers and installers of tall arrest equipment and rope access.

COMPANY INFORMATION

Established: 1946

Turnover: 2 - 10 million €

No. of employees: 10 - 49

Transnational experience: Yes, 10% - 49%

Products and services

Lifting equipment and accessories in the manufacture, supply installation, repair, inspection and testing for the offshore, maritime, engineering, construction and fishing industries

Contact languages

English

Quality standards

ISO9000

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services required

Transport/Logistics offered

Subcontracting/Outsourcing offered

Subcontracting/Outsourcing required

Full description

Manufacturers, suppliers and installers of quality lifting and securing equipment since the 1940's, providing expertise in a wide range of lifting equipment products and associated services to all sectors of industry in the UK and Internationally.

Our fully qualified engineers are able to carry out statutory detailed thorough examinations of all your lifting equipment backed up, if required, by non-destructive testing, load testing and our free certification management service.

Our modern workshops are fully fitted with calibrated testing facilities (up to 200 te) to ensure our customers have complete peace of mind, happy in the knowledge that free advice on all lifting equipment matters is just a phone call away. Our site service teams carry out repairs, re-roping of cranes, load testing, NDT, installations, maintenance, specialist lifts and modifications for all areas of industry.

Main advantages

Highly trained specialist work force and fully flexible in our ability to respond to customers needs

PARTNER SOUGHT

Transnational experience: Preferred

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

50 - 249

Partner sort

Joint venture approach to shared benefits.

Subcontract work sought in UK and distributor for appropriate lifting equipment in UK sought

Installation, lifting and access during construction and supplier or appropriate lifting equipment

Business Co-operation Profile

TB-YH-014

SUMMARY

A Yorkshire based company specializing in complete recruitment solutions within the Energy Sector is looking for international partnerships.

COMPANY INFORMATION

Established: 2009

Turnover: Up to 2 million €

No. of employees: 1 - 9

Transnational experience: Yes, 10% - 49%

Products and services

The company are able to supply permanent engineering solutions, contract staff for a specific project or piece of work, or for recruitment partner to manager your entire recruitment program.

We are set up to offer a one stop solution to the recruitment needs of the energy industry. We offer 3 separate divisions which can, in turn offer a bespoke solution to your recruitment needs.

Contract Division - Short and long term periods of contracted employment both nationally and internationally chartered out on an hourly/daily/weekly margined fees. Whether you require an individual or a skilled team, we have the capability and manpower to match your requirements in terms of skills, qualifications, availability and above all, budget.

Permanent Division - Supplying permanent engineering/mechanical/design/project management/inspection/civils professionals and skilled workers to the Energy Sector as a one off charged fee.

Offshore Division - supplying offshore

Contact languages

English

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services required

Subcontracting/Outsourcing offered

Subcontracting/Outsourcing required

Full description

The company are able to supply permanent engineering solutions, contract staff for a specific project or piece of work, or for a recruitment partner to manage your entire recruitment program - we have the answer.

We are set up to offer a one stop solution to the recruitment needs of the energy industry. We offer 3 separate divisions which can, in turn offer a bespoke solution to your recruitment needs.

Contract Division - Short and long term periods of contracted employment both nationally and internationally chartered out on an hourly/daily/weekly margined fees. Whether you require an individual or a skilled team, we have the capability and manpower to match your requirements in terms of skills, qualifications, availability and above all, budget.

Permanent Division - Supplying permanent engineering/mechanical/design/project management/inspection/civils professionals and skilled workers to the Energy Sector as a one off charged fee. We aim to respond to all our vacancies within a negotiated, reasonable and effective time schedule. All candidates are interviewed in depth either face to face whenever possible or over the phone at the very least and are reference checked whenever requested prior to interview or commencement of employment.

Offshore Division - Short term period of contracted employment offshore. Currently supplying in the North Sea region.

We are currently dealing with some major companies both nationally and internationally within the Energy Sector - Oil & Gas and Wind Turbines and Nuclear. We have the experience to operate and manage both large and small projects and we are local to the area. We are affiliated with a major oil and gas fabrication company and have recently acquired a major facility in the Hull area. What we have as a combined unit is unique not only to the area but to the entire country.

The company is a local company supplying some of the world's leading energy suppliers with varying degrees of staffing solutions on an international basis.

Main advantages

Experience and Knowledge - not only within the Recruitment arena but within the Energy Sector. In house we have over 60 years experience within the industry. That alone provides peace of mind that we have expertise within the sector and area. Established provider to the offshore sector continuing to provide an excellent service to major blue chip energy providers.

Constantly expanding database of professionals - this enables us to track various teams and individual professionals as to when they are available.

International Search Engine - set up to find specific key requirements.

Dedicated staff - professional and friendly staff offering you a one stop solution to all your recruitment needs.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

We are open to this at this stage. We offer bespoke recruitment solutions across the board within the Energy Sector and would be open to discussions around a joint partnerships providing recruitment solutions on a European platform.

Business Co-operation Profile

TB-YH-015

SUMMARY

A Yorkshire based Fabrication Company situated on the docks of the Humber estuary, with deep water berths, housing load out facilities for modular construction, ideally positioned for cost effective delivery of fast track fabrication for offshore construction.

The company is seeking a collaborative partnership with a Danish company current involved in the construction of Offshore Wind Turbines.

COMPANY INFORMATION

Established: 1989

Turnover: 2 - 10 million €

No. of employees: 50 - 249

Transnational experience: Yes, 10% - 49%

Products and services

Fabrication of all grades of carbon steel, stainless steel, cunifer, titanium, duplex, super duplex, zeron and hasteealloys.

Areas of fabrication, manufacturing and assembly include:

- pipe work
- sub sea spools
- sub sea clamps
- offshore structures
- skid units / manifolds
- P.A.R's
- P.A.U's
- Tow-heads
- Platform fenders
- Flare stacks
- Structural steelwork
- Pipe supports

Contact languages

English

Quality standards

Other: ISO9001:2000 ASME1X BS EN ISO 15614-1 (BS EN 288.3) CDS operates a Quality Management System which complies with the requirements of BS EN ISO 9001:2000

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Trade services required

Transport/Logistics required

Full description

A Yorkshire based Fabrication Company based on the docks of the Humber estuary, with deep water berths, housing load out facilities for modular construction, ideally positioned for cost effective delivery of fast track fabrication for offshore construction.

The company is seeking a collaborative partnership with a Danish company current involved in the construction of Offshore Wind Turbines. Through the collaboration the organisations will be ideally positioned (geographically and expertise) to provide a complete cost effective fabrication service in close proximity to current and future opportunities that are currently taking place off the East coast of the United Kingdom.

The company provides a complete service manufacture and erection through to final commissioning. The companies experience covers the entire spectrum of installation utilizing multi-disciplined construction teams who, fully trained and qualified for work both on and offshore.

The company enjoys an enviable reputation as one of the United Kingdoms leading pipe work and fabrication specialists with a proven track record in the fabrication of all grades of carbon steel, stainless steel, cunifer inconel, titanium, duplex, super duplex, zeron and hasteelalloys.

The company over 100 weld procedures covering a comprehensive range of materials including carbon steels, a full range of austenetics and dissimilar welded materials. All weld procedures are witnessed and approved by independent third party organizations such as Lloyds Register, qualified in accordance with National and International codes including ASME 1X BS EN ISO 15614-1 (BS EN 288.3)

Main advantages

Situated in Hull, East Yorkshire - the facility is well suited to cost effective delivery of fast track fabrication services to the Southern North Sea platforms and the North East Coast Gas facilities, as well as the South Bank Refineries, but equally worldwide destinations.

As the UK's major sea gateway to Europe and the world shipping routes, the proximity of Hull docks enhances the companies international trading position significantly.

Road links are also exceptional with a highly efficient motorway network from Hull to the rest of the UK.

The brand new modern purpose -built facility is located on a 3 acre site consisting of:

Main workshop - approx 11,000 sq ft
Exotic materials workshop approx 4,000 sq ft
Offices approx 5,000 sq ft
Capable of undertaking fabrication work of all types
Project Management - CDM regs
Turn key solutions
Structural fabrication
Pipework fabrication
Mechanical Installation
Onshore site services
Maintenance

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

The company is seeking companies active in the Offshore Wind sector looking to engage in a collaborative partnership, sharing resources, expertise and knowledge. Positioning both companies in to service current wind farm opportunities.



Business Co-operation Profile

TB-YH-016

SUMMARY

This Yorkshire SME is a CIS (Construction Industry Scheme) registered specialist engineering and fabrication company with considerable experience in the design and manufacture of steel doors and structures for land and marine projects.

COMPANY INFORMATION

Established: 2000

Turnover: Up to 2 million €

No. of employees: 10 - 49

Transnational experience: Yes, 10% - 49%

Products and services

Primary in-house engineering and fabrication capabilities, who supply marine doors and fabrications to shipbuilders, repairers and operators in the commercial and leisure sectors. Our original core business is in providing Mechanical & Industrial Engineering services to UK based manufacturing, processing, distribution and energy companies. Requirements vary across the scope of our day-to-day servicing of our customers needs, allowing our skilled engineers to apply their knowledge from one industry to another.

Contact languages

English

Quality standards

Other: ISO 9001:208

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Trade services required

Reciprocal production

Subcontracting/Outsourcing offered

Full description

The company is based next to the port facilities of Hull and the UK motorway network, we are ideally situated to assist customers throughout the UK and Europe in the rubber & plastics, petrochemical, shipbuilding & ship repair, food processing and utility sectors. With planned developments in offshore wind the company is keen to adapt their current product range to the offshore wind market.

Primary in-house engineering and fabrication capabilities are as follows:

- Bespoke 3D design modelling using solid works
- Coded welding of ferrous steel, stainless steel & aluminium segregated non-ferrous (stainless steel & aluminium) Fabrication shop
- CNC milling & turning of steel, aluminium, brass, bronze and plastics
- Slotting, surface grinding and radical arm drilling
- Plate, section and sheet metal fabrication
- Provide blast cleaning and surface coating - (3 coat wet spray surface protection to British and Norwegian Marine & Offshore standards
- Design and manufacture A60 fire resistant closures
- Manufacture watertight marine & offshore closures for Oil and Gas installations, naval defence vessels, commercial ships and luxury yachts.

Main advantages

The company are an experience partner dedicated to providing one point of contact for value engineered products and services in the UK and Europe. The company has prior experience working in international partnerships and is keen to apply this to the rapidly developing Renewable energy sector.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

Company seeks a joint venture with a Danish company supplying into the wind turbine manufacturing sector.



Business Co-operation Profile

TB-YH-019

SUMMARY

A company based in Hull, Yorkshire specializing in providing a wide range of marine and underwater support services to inshore/offshore power and gas and civil engineering industries seeks a partnership with companies who are active within the Offshore Wind Power sector in Denmark.

COMPANY INFORMATION

Established: 1963

Turnover: 2 - 10 million €

No. of employees: 10 - 49

Transnational experience: Yes, 10% - 49%

Products and services

A Hull based diving company specializing in underwater civil engineering, commercial diving up to 50 meters, inland and coastal work (up to 12 miles offshore), harbour and dock maintenance, salvage, sluice / gate maintenance, structural surveys, bridge inspection and pipeline installations, hydrographical survey, confined space and safety boats.

With a reputation in the marine and diving industry for innovation, flexibility, the company has been involved with many national and international projects offering a fresh approach whilst offering expertise to provide solutions.

Contact languages

English

Quality standards

ISO9000

Other: Association Of Diving Contractors Utilities Vendor Database Working towards ISO 14001

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Subcontracting/Outsourcing offered

Full description

A Hull based diving company has a range sophistication services, specializing in underwater civil engineering, commercial diving to 50 metres, inland and coastal work (up to 12 miles offshore), harbour and dock maintenance, salvage, sluice / gate maintenance, structural inspections and repairs, windfarm operations, hydrographical surveys, bridge inspections and pipeline installations, to name but a few of our services.

With a fresh and innovative approach the company delivers competitive, cost-effective and successful solutions.

The company has worked on a wide variety of marine projects always prioritizing customer satisfaction and cost-effectiveness. We are also lateral thinkers, and are able to help develop projects in a variety of practical ways. Utilising our skills, we have collaborated with some renowned companies across the globe in marine salvage, environmental projects, shipping and pipeline construction.

The company has a reputation in the marine and diving industry for innovation, flexibility and for thinking outside of the box. We have the expertise to provide solutions, and we will assess and give practical advice on any issue.

Main advantages

- Existing reputation in the diving, marine and offshore wind sector.
- Prior experience of working on offshore wind farms.
- Innovative and flexible approach.
- Over 40 expertise
- International experience.
- Competitive and solution driven.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

1 - 9

10 - 49

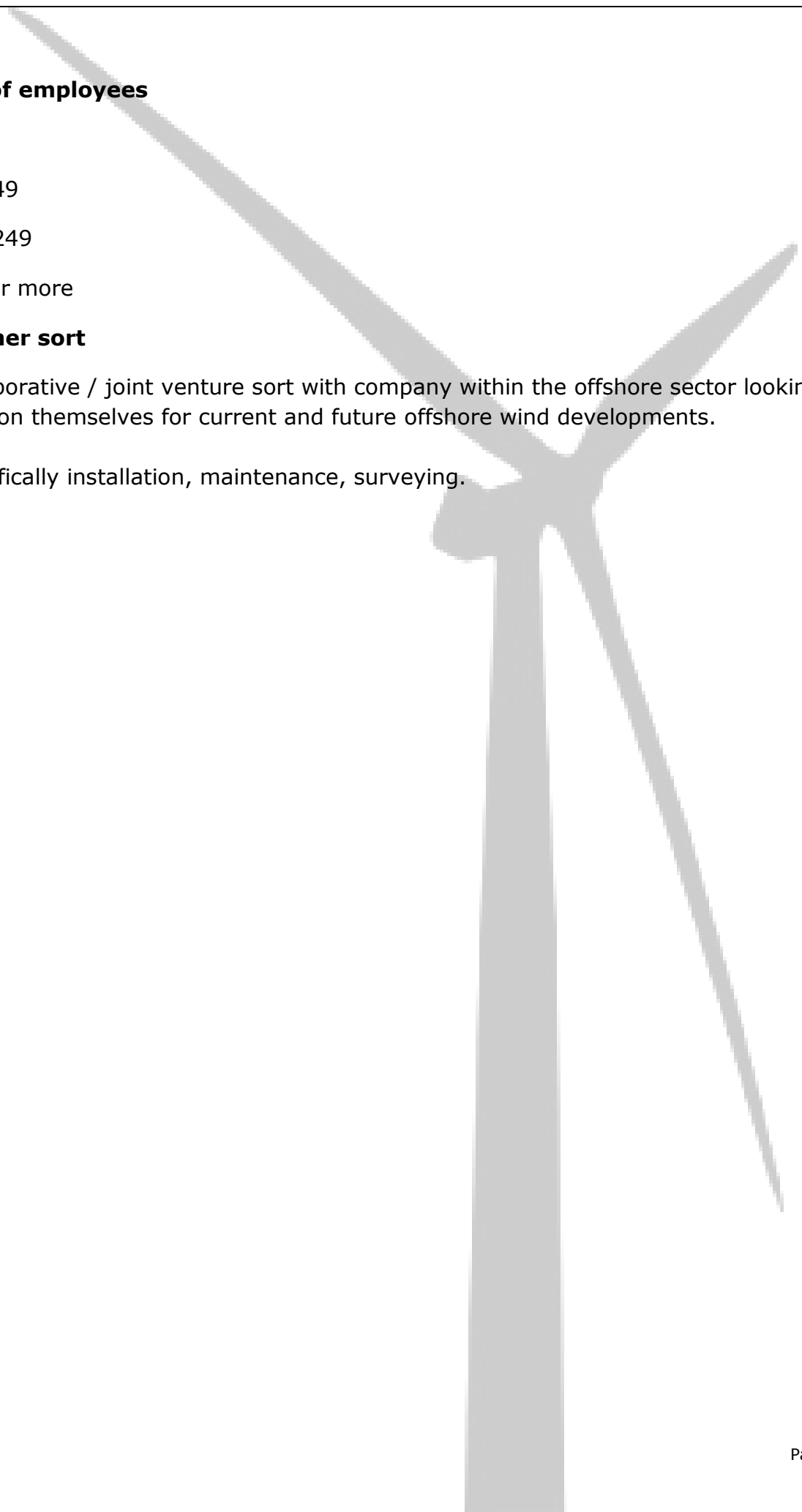
50 - 249

249 or more

Partner sort

Collaborative / joint venture sort with company within the offshore sector looking to position themselves for current and future offshore wind developments.

Specifically installation, maintenance, surveying.



Business Co-operation Profile

TB-YH-020

SUMMARY

A Hull based independent marine environmental consultancy to provide data acquisition services and research in the field of marine development (estuarine, coastal & offshore), marine conservation and fisheries.

The company seeks a joint venture with companies active within the marine and offshore wind sector.

COMPANY INFORMATION

Established: 2005

Turnover: Up to 2 million €

No. of employees: 1 - 9

Transnational experience: Yes, 0% - 9%

Products and services

The company has the capabilities to undertake a variety of intertidal and subtidal marine environmental baseline and monitoring surveys along with habitat / biotope mapping and water quality modeling. Through its fully equipped laboratory the company can facilitate analysis of biological and chemical samples for a ranging from taxonomic and particle size analysis (PSA).

The company has significant experience of survey design, understanding client requirements, striving to ensure a high quality product is delivered. With significant experience of commercial fisheries and fishing, especially with regard to interaction with offshore development. Subsequently we are able to offer fisheries advice in the form of liaison between industry and the commercial sector.

Contact languages

English

Quality standards

The company are members of the National Marine Biological & Analytical Quality Control scheme (NMBAQC) which is also linked to the EU funded research project, the Biological Effects Quality Assurance in Monitoring Programmes (BEQUALM). These schemes provide quality control and audits of sampling methodologies and samples (Fauna, flora and sediments), as well as offering training workshops for a range of skill levels and scheme components. The company (PMSL) is also working towards attaining ISO9001, which it aims to achieve by Q4 2010.

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Subcontracting/Outsourcing offered

Full description

A Hull based independent marine environmental consultancy to provide data acquisition services and research in the field of marine development (estuarine, coastal & offshore), marine conservation and fisheries.

The company has the capabilities to undertake a variety of intertidal and subtidal marine environmental baseline and monitoring surveys along with habitat / biotope mapping and water quality modeling. Through its fully equipped laboratory the company can facilitate analysis of biological and chemical samples for a ranging from taxonomic and particle size analysis (PSA).

The company has significant experience of survey design, understanding client requirements, striving to ensure a high quality product is delivered. With significant experience of commercial fisheries and fishing, especially with regard to interaction with offshore development. Subsequently we are able to offer fisheries advice in the form of liaison between industry and the commercial sector.

Based in Yorkshire, operates on a UK national basis, with a large experience of working in European and East African waters, and analysis of fauna from the UK, European continent, Middle East and Indian Ocean.

A member of the NMBAQC scheme (The National Marine Biological Analytical Quality Control Scheme).

Main advantages

Key members of staff have over 20 years experience within the marine environmental consultancy sector and have in-house expertise in a wide range of activities from survey design, data acquisition and faunal analysis to the interpretation of statistical analysis and datasets, and geophysical data.

Staff have experience of working on international projects, such as the survey design and collation and analysis of baseline information at the Princess Amalia offshore wind farm site (Q7) off the Dutch coast. The design of the long term monitoring strategy at the same site.

Staff have also worked in Kenya, Egypt and have experience of faunal analysis from the Middle East and Indian Ocean

The company is a multi-disciplinary unit which has excellent links with the commercial fishing industry, particularly in the UK (NFFO) and Denmark (DFA).

PMSL also have their own inshore dedicated survey vessel.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Services

No. of employees

1 - 9

10 - 49

50 - 249

Partner sort

Collaborative / joint venture sought with company within the offshore sector looking to position themselves for current and future offshore wind developments.

To carry out works as described within our portfolio.

Business Co-operation Profile

TB-YH-021

SUMMARY

A North East Lincolnshire based ships Agency and Stevedoring company specialised in Port Agency, Port Operations, Stevedoring and Shipping. The company has a wealth of contacts and expertise in the Humber region gained from 75 years experience.

The company is looking to identify joint venture, collaborative partnership with Danish companies active within the Offshore Wind sector.

COMPANY INFORMATION

Established: 1936

Turnover: Up to 2 million €

No. of employees: 10 - 49

Transnational experience: Yes, 50% or more

Products and services

The company provides Ships Agency, Stevedoring, Shipping and Freight Forwarding at the ports of Grimsby and Immingham.

Ships Agency covers all types of trades including cargo, survey, dredging, construction, accommodation, tugs and fishing vessels. They employ 50 experienced stevedores who handle heavy lift, project, steel, frozen, timber and bulk product.

Contact languages

English

Quality standards

BVQI - ISO 9001 IOSH - Institute of Occupational Safety & Health NEBOSH Member of South Humberside Safety Group Member of Port Skills & Safety Committee

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Transport/Logistics offered

Subcontracting/Outsourcing offered

Full description

The company provides Ships Agency, Stevedoring, Shipping and Freight Forwarding at the ports of Grimsby and Immingham and are looking to establish a joint venture with a Danish company active within the construction and operation and maintenance of growing off-shore wind farms.

Ships Agency covers all sectors including cargo, survey, dredging, construction, accommodation, tug, supply and fishing vessels. Customs and port formalities, bunkers, ship's stores, tugs, repairs and maintenance are supplied 24 hours a day, according to customer requirements. Transport and catering supplies are provided for workers on accommodation barges and in hotels as well as for crews changing vessels.

Currently 2 accommodation barges are in Grimsby and charter of these or others can be arranged. Long term tug and support vessel charters can also be organised.

Stevedoring is provided by 50 experienced and reliable workers who regularly handle heavy lift, project, steel, frozen, timber and bulk products. Storage areas are manned and organised to receive and consolidate cargo.

Main advantages

Based on the River Humber in Grimsby and Immingham, the company has been established almost 75 years and provides experienced and reliable port agency, stevedoring, transport, shipping and freight forwarding services.

The ability to supply a package of services, good communications and flexible working tailored to customer requirements allows for efficient and cost effective results.

The company is forward thinking, welcomes new challenges and is looking to develop with growing off-shore wind farm sector, at both the construction and operation and maintenance phases.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Activities of partner

Manufacturing

Services

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

Joint ventures, collaborative partnerships in the construction and operation and maintenance within the off-shore wind farm sector.



Business Co-operation Profile

TB-YH-022

SUMMARY

A Hull based International Marine Engineers and Cargo Surveyors, consultancy providing Cargo, Marine, Technical assistance for Legal and Liability services.

The company seeks an association or joint venture with an equivalent Danish organisation to enable a complete service offering, warranty and or monitoring survey services covering all aspects of the logistics, shipping surveys relating to the movement and construction of wind farms.

COMPANY INFORMATION

Established: 1857

Turnover: Up to 2 million €

No. of employees: 10 - 49

Transnational experience: Yes, 10% - 49%

Products and services

The services of the company area as follows:

- Marine Services
- Lashing and Securing Certificates
- Sea Fastenings Design
- Warranty Surveys
- Advice on I.M.D.G. Cargo
- Advice on Stowage, and Cargo Handling
- Draught Surveys
- On-Hire/Off-Hire Surveys
- Small Craft and Fishing Vessels
- Technical Services
- Hull and Machinery Surveys
- Towage Approval Certification
- Collision Incident Investigations
- Cargo Surveys
- Unitised Loads including CMR Containers and Trailers
- General Average
- Pre-shipment Surveys
- Out-turn Condition Surveys
- Certification for Export Cargo
- Salvage Sales Brokerage
- Loss Investigations
- Supply chain management audits
- Risk Assessments on Logistics Operations, Marine and Transit Insurance

- Legal and Liability
- Expert Witness specialising in Cargo, FD&D, Collision Damage, Grounding
- Investigations on behalf of Liability Insurers of Dockyard, Stevedoring and Freight Forwarders

Contact languages

English

Quality standards

ISO9000

ISO 9000:2000

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Subcontracting/Outsourcing offered

Full description

The transportation of large indivisible loads or other extraordinary items of cargo requires specialised planning and coordination of transport resources overland and by sea.

The company provides planning, risk assessment, evaluation and logistics control management services to ensure the risk involved are minimised and the project is successfully accomplished.

With a long company history and experience gained within the marine sector, covering oil and gas, power generation, offshore wind, the company is well placed to assess risks associated with specialised projects on behalf of companies.

The company seeks an association or joint venture with an equivalent Danish organisation to enable a complete service offering, covering all aspects of the logistics, shipping warranty surveys relating to the movement and construction of wind farms.

Main advantages

Long company history and a wealth of land and marine experience, the company has developed an outstanding global reputation.

All surveyors are staff and members of relevant professional organisations.



PARTNER SOUGHT

Transnational experience: Preferred

Type of partner sought

Company

Activities of partner

Manufacturing

Services

Trade

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

The company seeks a joint venture with an equivalent Danish organisation to enable a complete service offering, covering all aspects of the logistics, shipping surveys relating to the movement and construction of wind farms.

Business Co-operation Profile

TB-YH-027

SUMMARY

The company is a Humber & Yorkshire based supplier of protective sealants to the marine and onshore sectors. The company has supplied to vessel operators and is looking to do this in regard to wind farm developers. The company is also keen to apply their product to offshore wind turbines.

In addition to this the company has strong academic/ innovation links with University of Cambridge, University of Leeds and University of Newcastle.

COMPANY INFORMATION

Established: 2005

Turnover: Up to 2 million €

No. of employees: 1 - 9

Transnational experience: Yes, 10% - 49%

Products and services

The company offers the following services:

Supply of internationally approved coating sealants

Consultancy services

Innovation and academic consultancy

Contact languages

English

Quality standards

ISO9000

CO-OPERATION SOUGHT

Type of co-operation

Joint venture

Trade services offered

Franchise offered

Subcontracting/Outsourcing offered

Full description

The company is a Humber & Yorkshire based supplier of protective sealants to the marine and onshore sectors. The company has supplied to vessel operators and is looking to do this in regard to wind farm developers. The company is also keen to apply their product to offshore wind turbines.

Products are proven to be environmentally friendly and effective in marine/ dock side conditions. Company has close linkages with relevant regional trade and government organisations and is happy to assist international businesses establishing bases in the Humber region.

In addition to this the company has strong academic/ innovation links with University of Cambridge, University of Leeds and University of Newcastle.

Main advantages

- Supply of cost effective protective sealant.
- Strong linkages with regional government and support agencies.
- Involvement as an investor and consultant to Renewable energy innovation with links to internationally recognised academic institutions.
- Prior experience managing and working as part of collaborative arrangements in the chemical and innovation sectors.

PARTNER SOUGHT

Transnational experience: No preference

Type of partner sought

Company

Other: Wind Energy Association/ Government Agency

Activities of partner

Manufacturing

Services

Trade

No. of employees

1 - 9

10 - 49

50 - 249

249 or more

Partner sort

Keen to enter collaborative/ joint venture partnerships with organisations involved in wind turbine operations & maintenance. In addition the company is interested in working with trade associations and regional government bodies seeking to facilitate expansion into the North Sea offshore wind market.

